ARKANSAS INSURANCE DEPARTMENT RATE FILING ABSTRACT

Insurer Name:	The Hanover	r Insurance	Company				-	Contact Person:	Gisa Read			
NAIC Number:	088-22292								fisa Beal	2		
Name of Advis	ory Organization to Advisory Organ	ization: Me					- - -	Telephone No:	517-540-4481			
								FC	OR LOSS COSTS C	ONLY		
		(1)			(2)	(3)	(4)	(5)	(6)	(7)	(8)	
		OF INSURA			Indicated % Rate Level Change	Requested % Rate Level Change	Expected Loss Ratio	Loss Cost Modification Factor	Selected Loss Cost Multiplier	Expense Constant (If Applicable)	Co. Current Loss Cost Multiplier	
Homeowners												
	HO 2, 3				7.0%	7.9%						
	HO 4				0.7%	0.7%						
	HO 6				6.2%	5.9%				FIL	LED	
									E	By bharrington	at 8:45 am, 8	/8/05
										PROPERTY	& CASUALT	У
									ARKAN	SAS INSUF	ANCE DEPA	RTMENT
TOTA	L OVERALL EFFE	ECT			6.9%	7.4%						
N	Apply Loss Cos	t Factors to	Future Filings?	(V or N)								
17.2%				Arkansas Insure	d (%)				Corresponds	s to Question 3 on R	F-2 or RF-WC	
-3.4%	Estimated Maxin	mum Rate [Decrease for an	y Arkansas Insur	ed (%)							
				5 Year History							Selected Provision	
			ange History	AR Earned	Incurred	Arkansas	Countrywide		A. Total Production			
Year	Policy Count	%	Eff. Date	Premium (000)	Losses (000)	Loss Ratio	Loss Ratio		B. General Exper			•
2000	493	6.0%	11/01/2000	180	776	432.2%	60.7%	_	C. Taxes, License Contingencie			
2001	560	8.5%	11/01/2001	243	-494	-203.6%	51.6%		E. Other		-	
2002	1199	12.5%	11/01/2002	592	96	16.2%	47.4%	_	F. TOTAL			•
2003	1665	5.8%	11/01/2003	944	930	98.5%	49.1%	_				
2004	1645	7.0%	11/01/2004	1041	570	54.7%	64.5%					

08/02/2005 Form HO-RF1 1103.xls

Allmerica Property/Casualty Companies Arkansas Homeowners Calculation of Expected Loss & LAE Ratio

Arkansas Homeowners - All Forms Combined									
	<u>2002</u>	2003	2004	<u>Average</u>	Selected Building Provision	Selected Condo/Tenant <u>Provision</u>	Selected All Forms <u>Provision</u>		
(1) Commission	15.0%	15.0%	15.0%	15.0%	15.0%	15.0%	15.0%		
(2) Contingent Commission	2.1%	2.1%	2.1%	2.1%	2.1%	2.1%	2.1%		
(3) General Expense / Other Acq.	11.1%	11.4%	11.3%	11.3%	11.3%	17.7%	11.4%		
(4) Taxes, Licenses, and Fees							3.0%		
(5) Reinsurance Provision							1.8%		
(7) Profit and Contingency							5.8%		
(8) TOTAL EXPENSES							39.1%		
(9) EXPECTED LOSS & LAE RATIO							60.9%		
(10) RATIO OF LAE TO LOSSES	11.7%	13.2%	13.0%	12.6%			13.0%		

FILED

By bharrington at 8:45 am, 8/8/05

PROPERTY & CASUALTY
ARKANSAS INSURANCE DEPARTMENT